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International Trade

International trade takes businesses into foreign waters. Far beyond the usual legal protection, they need a legal partner who has navigated these waters before.

The International Trade Group at Cassels Brock has argued clients' cases before international tribunals, represented clients at all levels of Canadian courts and tribunals, and has advised federal and provincial governments on the effects of international trade policies.

Our clients include Canadian companies, foreign companies, government departments and agencies, state-controlled corporations, international governmental and non-governmental organizations.

We provide a range of legal services related to the movement of goods, services, capital and intellectual property across international borders.

The International Trade Group provides advice in several areas, including:

Injurious Imports and Trade Remedies

- Acts for Canadian and foreign corporations in anti-dumping and countervailing duty cases under Canadian law. This includes dealing directly with the Canada Border Services Agency, and appearing as counsel before the Canadian International Trade Tribunal (CITT), NAFTA panels and the Federal Court of Appeal in actions under Canada's *Special Import Measures Act*

Transactional Trade-Related Matters

- Advises on the trade and competition law implications of transborder mergers and acquisitions, particularly on the effects of NAFTA, the WTO Agreement and other international agreements on financial and asset-based transactions

Duties Relief, Customs Problems and Tariff Classification

- Advises clients on a range of customs and tariff-related matters, including appeals on tariff classification and other matters affecting duties

Sanctions, Boycotts and Export and Import Controls

- Advises clients on compliance with both Canadian and international trade restrictions and embargoes, including export controls implemented under United Nations sanctions, Canada's *Foreign Extraterritorial Measures Act*, the *Export and Import Permits Act* and related matters

- Advises corporations on the effects of international agreements and Canadian law relating to foreign bribery and corruption

International Investment Disputes

- Represents both Canadian and foreign companies under NAFTA Chapter 11 provisions, and in international arbitrations under ICSID and the UNCITRAL rules

Government Relations Counsel

- Represents clients' interests at the federal and provincial levels of government on matters of international trade and competition law and policy. This includes preparation of briefs and position papers for parliamentary and legislative committees, appearing as both counsel and spokespersons on behalf of clients at hearings of such committees, and ongoing representation at various levels of federal and provincial governments.

Some examples of our recent experience include:

- Representing Canadian steel producers in many major steel products cases before the CITT, including an ongoing case involving dumped steel from China, Brazil and India
- Representing a large foreign U.S.-based company in an investigation into the shipping of allegedly dumped and subsidized cooper pipe fittings into Canada
- Acted for a Canadian producer in the first successful countervailing duty (subsidies) case filed against exports from China, representing the client through the appeal process in the Federal Court of Appeal
- Acted as co-counsel for Canadian corn producers before the CITT in a major dispute involving the dumping and subsidizing of corn from the United States