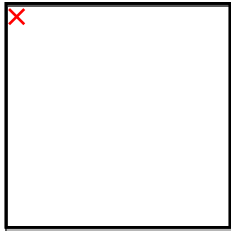




Date: October 23, 2018



**Frank Robinson**

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*"Highly efficient and always provides practical advice."  
- Client Testimonial, Who's Who Legal*

Frank Robinson is a partner in the [Business Law](#) and [Franchise Law Groups](#).

He practises business law, with a focus on franchising, licensing, distribution and intellectual property. Frank also provides counsel on mergers and acquisitions, and general corporate, commercial and contractual matters.

Frank advises Canadian and international companies on all matters relating to franchising, licensing and distribution including structuring and expansion strategies, legal and regulatory issues, contract drafting and negotiation, intellectual property, and in particular, compliance with Canadian franchise disclosure legislation. Frank has worked with a broad range of product and service distribution, franchise and retail companies, from local start-ups to international and global corporations, and in industries as diverse as financial services, oil and gas, energy, apparel, consumer goods, automotive, telecommunications, food and beverage, software and robotics, childcare and education, commercial and residential services, hospitality and hotels, personal and fitness services, construction and technical services, health and elder care, cannabis, and others.

Frank strives to provide real-time and practical advice on Canadian franchise law, including on matters relating to the following:

- Drafting and updating of franchise agreements and franchise disclosure documents for single unit or area development, master franchising, joint-venture franchising and other expansion programs

- Negotiating all manner of franchise agreements and domestic and international franchise transactions

- Adaptation of foreign franchise documentation and franchise programs for use in Canada

- Advising on the purchase and sale of individual franchises, and franchise systems as a whole

- Formulation and implementation of system-wide or unit-specific franchise disclosure strategies

- Advising on franchise system changes and franchise relationship management

- Providing legal compliance training and ongoing advisory functions throughout all stages of franchise expansion

Advising on refranchising and buy-back transactions for franchise units

Managing and advising on franchise disputes

Frank Robinson is listed as a leading practitioner in the area of Franchise Law by *Chambers Canada*, *Lexpert*, *Who's Who Legal* and *Best Lawyers*. He received a *Lexpert* "Rising Star" award, honouring Canada's leading lawyers under 40, in 2017.

## Client Commentary

"A very technically savvy lawyer." – *Chambers Canada* (Franchising)

"Extremely responsive, very pragmatic and very knowledgeable about franchise law." – *Chambers Canada* (Franchising)

"Clients appreciate his 'approachable style' and find him 'highly knowledgeable' and 'very time-responsive.'" – *Chambers Canada* (Franchising)

## Achievements

*Lexpert's Rising Stars: Leading Lawyers Under 40* (2017)

*Canadian Legal Lexpert Directory* (Franchise Law)

*Chambers Canada* (Franchising)

*Who's Who Legal: Canada 2014–2017* (Franchise)

*The Best Lawyers in Canada 2016-2019* (Franchise Law)

*Franchise Times*, "Legal Eagle" (2016-2018)

## Call to the bar

Ontario, 2008

## Associations

American Bar Association, Forum on Franchising (Director - International Division)

Canadian Bar Association

Ontario Bar Association

International Journal of Franchising Law (Associate Editor - Canada)

## Expertise

Automotive  
Cannabis  
Franchise  
Hospitality & Tourism  
Intellectual Property  
Mergers & Acquisitions  
Private Equity