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# Doing Business in Canada

The progressive global liberalization of international trade and investment has generated new opportunities to expand business activities across national borders. *Doing Business in Canada* provides a general overview of key legal aspects of the Canadian business environment. It has been prepared to assist anyone who is considering establishing or acquiring a business in Canada.

## Introduction

## About Canada



### Aboriginal Law

Treaty Rights; Definitions; Consultation Agreements; Recent Legislative Amendments



### Competition Law

Merger Notification & Review; Advance Ruling Certificates and No-Action Letters; Filing Fees; Substantive Merger Review; Possible Merger Remedies; Criminal Offences; Reviewable Trade Practices; Civil Actions



### CONSUMER PROTECTION

Types of Consumer Agreements; Gift Cards; Disclosure Requirements; Cost of Credit Disclosure; Prepayment; Default Charges; Unfair Practices; Unsolicited Goods & Services; Consumer Sales Warranties; Offences & Penalties



### construction

Contracts; Standard Forms; Change Orders & Directives; Payment; Lien Legislation; Builder & Project Licences; Healthy & Safety Legislation



### **Dispute Resolution**

Canadian Courts; Discovery; Costs; Class Actions; Limitation Periods; Other Things You Should Know



### **Employment Law**

No At-Will Employment; Legislation: Employment Standards, Pay Equity, Human Rights, Occupational Health & Safety and Workplace Safety & Insurance; The Unionized Workplace; Privacy; Working in Canada



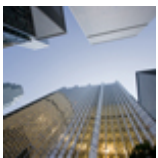
### **Financing a Business Operation in Canada**

Canadian Banking System; External Debt Financing



### **Foreign Investment**

ICA (Application, Review and Notification); Review v. Notification; New Notification Thresholds; Cultural Businesses; Cultural Heritage/National Identity; Net Benefit Test; Review on National Security Grounds; Investment by SOEs



### **Forms of Business Organization**

Branch Plant Organization; Sole Proprietorship; Canadian Corporation with Share Capital; Partnerships; Co-operatives; Joint Ventures; Business & Income Trusts; Distributorships; Licensing & Franchise Agreements; Financial Reporting Standards



### **Government Relations**

Government Policy in Canada; Codes of Conduct; Government Solicitation of the Private Sector; Private Sector Solicitation of Government; Donations



### **Intellectual Property**

Trademarks; Copyright; Patents; Industrial Designs; French Language Considerations; Trade Secrets; Domain Names



## **Privacy Law**

Canadian Privacy Legislation; Provincial Legislation; Canada's Privacy Legislation Compared to Other Jurisdictions; Anti-Spam Legislation



## **Public-Private Partnerships**

Public-Private Partnerships; P3s in Canada; Federal & Provincial P3 Projects



## **Real Estate**

Investment Vehicles; Environmental Assessments; Acquisitions; Brokers; Mortgage Brokers; Financing; Taxation; Leasing; Use & Development; Proceeds of Crime



## **Restructuring and Insolvency**

Reorganization; Secured Creditor Enforcement; Bankruptcy; Reviewable Transactions; Foreign Recognition



## **Securities and Corporate Finance**

Securities Offerings; Disclosure Obligations; Corporate Governance Best Practices; Registrations Requirements; Exemptions (Dealer, Adviser, Mobility, International Dealer, International Adviser); Exempt Market Intermediaries; Registration in Multiple Jurisdictions; Changes to Quebec Regulatory Framework



## **Taxation**

Income Tax; Harmonized Sales Tax; Provincial Sale Tax; Tax Considerations Regarding Canadian Mergers & Acquisitions